## COUNTY OF SAN DIEGO WATERSCAPE

## REBATE PROGRAM

## **Landscape Optimization Service**

Claim your spot now to upgrade your landscape and save money!

The Waterscape Rebate Program's Landscape Optimization Service gives property owners of large landscapes personalized, start-to-finish assistance to reduce water bills by removing unused turf and replacing it with beautiful, drought tolerant landscaping. Your personal landscape optimization experts will work with you to tailor the best combination of landscaping improvements and rebate options available, helping you to cover a large portion of the cost of upgrades.



#### Program participants will receive:

- Expert assistance to help you design and install landscape upgrades that will save you water and money
- Help to obtain large financial incentives including:
- 1. Rebates up to \$5/sqft of grass replaced
- 2. Incentives for stormwater features (rock rivers, swales)
- 3. Rebates for irrigation devices including smart controllers and more
- Landscape maintenance plans to set up your property for long term water management success.

## **Water and Cost Savings in Spring Valley**

\$200k in water savings over next 10 years

Our program worked with an HOA to cover 90% of the cost to convert 37,000 square feet of unused turf. The new, beautiful, sustainable landscaping is estimated to reduce their water use by 75%.

More than \$100k of cost covered by rebates

# Why Convert to a Sustainable Landscape?

#### Be a community leader.

You can help make San Diego County a thriving and resilient community now and into the future.

#### Improve local water quality.

Sustainable landscapes keep contaminants out of local waterways where residents surf, swim, and hike.

#### Increase property values.

Sustainable landscapes have been shown to raise property values by 2-5%.

## Reduce water use and management costs.

San Diego-appropriate plants can reduce water use by 70-80% compared to turf grass. Reducing runoff also helps avoid fines and penalties and reduces property repair needs.

#### Improve the environment.

You can create habitat for pollinators, lower the average temperature of your property compared to neighbors, and reduce GHG emissions



### **Program Process**



#### **Discovery Meeting and Participant Agreement**

We learn your needs, devise an initial plan, and confirm your fit for the program.

#### **Site Assessment**

Our team will assess the landscape and recommend priority upgrades and a turf removal project.

#### **Landscape Design**

We'll help you work with current or new partners to achieve the look you want for your new landscape.

#### **Rebate Application**

We'll assess which rebates you're eligible for and estimate your cost savings. We help you to reserve the rebate funds and get approvals.

#### **Turf Removal and Landscape Installation**

Your selected contractor will remove turfgrass and install sustainable landscaping and efficient irrigation.

#### **Post Project Verification and Rebate Payment**

We help set you up for long-term water management success and ensure you receive your rebates.

## **Program Eligibility**

You may be eligible to participate if you:

- Are located within the unincorporated area of San Diego County and the Metropolitan Water District's service area.
- Have 20,000 sq. ft. of existing turfgrass with in-ground irrigation. Turf must not be removed prior to receiving a reservation.
- Are willing to complete a large turf replacement project.

## Claim your spot!

Maximize your landscape. Minimize your bills.

Space is limited. Email Alexandra Eisinger at aeisinger@enviroincentives.com to find out if you could be eligible to participate.

This program is supported by:







