



CSA 17 BUDGET PRESENTATION FY19-20

February 05, 2019



CSA 17- FY19/20 BUDGET FOR APPROVAL AND VOTE



	FY18/19 BUDGET	FY19/20 PROPOSED
REVENUE		
Property Taxes	\$ 1,509,527	\$ 1,538,963
Benefit Taxes	\$ 1,635,949	\$ 1,667,850
Interest/Adjustment/Other	\$ 85,000	\$ 85,000
Transport Fee	\$ 2,084,610	\$ 2,125,260
TOTAL REVENUE	\$ 5,315,086	\$ 5,417,073
EXPENDITURES		
City of Del Mar	\$ 22,376	\$ 49,598
City of Encinitas	\$ 96,900	\$ 199,296
Rancho Santa Fe Fire Protection District	\$ 67,307	\$ 134,860
Solana Beach	\$ 31,306	\$ 66,464
North County Dispatch	\$ 30,172	\$ 30,776
Ambulance contractor	\$ 3,992,663	\$ 4,132,351
Billing contractor	\$ 93,807	\$ 98,498
CSA Business Consultant	\$ -	\$ 100,000
Monitor/Defibrillators	\$ -	\$ 800,000
Public Access Defibrillation	\$ 20,000	\$ 20,000
Startup for Auto-CPR	\$ -	\$ 98,000
Sacramento Fire	\$ 3,000	\$ 5,000
Wildan	\$ 6,500	\$ 7,000
County Admin Services	\$ 200,000	\$ 200,000
Mutual Aid	\$ 20,000	\$ 20,000
TOTAL EXPENDITURES	\$ 4,584,032	\$ 5,961,843
Revenue less Expenditures	\$ 731,055	\$ (544,771)

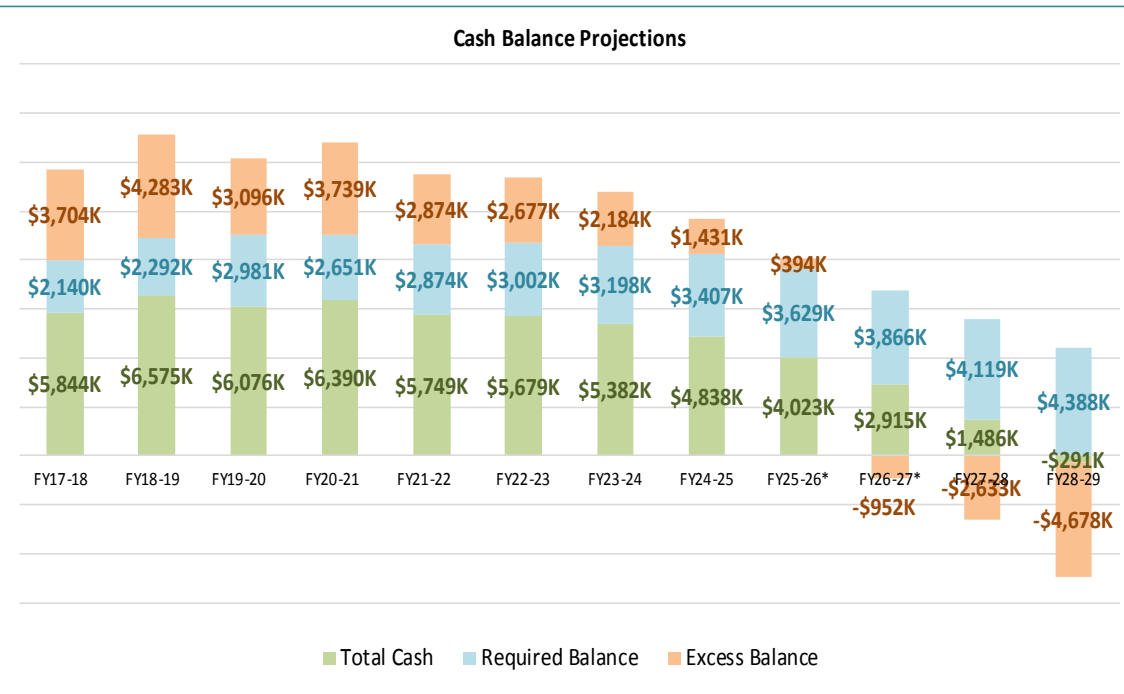
Notes:

- 1- Increases to agencies contracts of \$232K
- 2- \$139K increase in AMR cost per contract
- 3- Estimate based on prior similar contract
- 4- \$500K Defib moved to FY19/20 at \$800K

CASH BALANCE PROJECTIONS



Description	ACTUAL	BUDGETED	Projections- Based on Proposed Budgets				Projections Based on Compound Annual Growth Rate					
	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	FY22-23	FY23-24	FY24-25	FY25-26*	FY26-27*	FY27-28	FY28-29
Beginning Balance	\$4,950,480	\$5,843,853	\$6,574,907	\$6,076,441	\$6,389,764	\$5,748,974	\$5,678,655	\$5,381,831	\$4,837,518	\$4,023,191	\$2,914,677	\$1,486,042
Revenue	\$5,173,508	\$5,315,086	\$5,463,377	\$5,615,805	\$5,772,486	\$5,933,538	\$6,099,084	\$6,269,249	\$6,444,161	\$6,623,953	\$6,808,761	\$6,998,725
Expenses	\$4,280,135	\$4,584,032	\$5,961,843	\$5,302,482	\$5,748,974	\$6,003,857	\$6,395,909	\$6,813,562	\$7,258,487	\$7,732,467	\$8,237,397	\$8,775,299
Total Cash	\$5,843,853	\$6,574,907	\$6,076,441	\$6,389,764	\$5,748,974	\$5,678,655	\$5,381,831	\$4,837,518	\$4,023,191	\$2,914,677	\$1,486,042	-\$290,531
Required Balance	\$ 2,140,068	\$ 2,292,016	\$ 2,980,922	\$ 2,651,241	\$ 2,874,487	\$3,001,929	\$ 3,197,954	\$ 3,406,781	\$ 3,629,244	\$ 3,866,233	\$4,118,698	\$ 4,387,649
Excess Balance	\$3,703,786	\$4,282,891	\$3,095,519	\$3,738,523	\$2,874,487	\$2,676,727	\$2,183,876	\$1,430,737	\$393,947	-\$951,556	-\$2,632,657	-\$4,678,181
Amt added to Reserves	\$893,373	\$731,054	-\$498,466	\$313,323	-\$640,790	-\$70,319	-\$296,825	-\$544,313	-\$814,327	-\$1,108,514	-\$1,428,636	-\$1,776,573



Revenue CAGR 2.79%
Expenditures CAGR 6.53%

Notes:

- 1- Revenues estimated to grow at CAGR rate of 2.79%
- 2- Expenditures through FY22-23 calculated based on proposed budgets
- 3- Effective FY FY23-24 expenditure grow at CAGR rate of 6.53
- 4- FY19/20 include one time purchase of \$800K for defibs
- 5- Starting in FY20/21 \$100K added for future purchase of defibs fund
6. In FY21/22 cost of private ambulance increases 10% and 5% annually thereafter

*Point of decision