BOARD OF SUPERVISORS



COUNTY OF SAN DIEGO

AGENDA ITEM

KD OF SULEKVISOK

GREG COX

DIANNE JACOB Second District

DAVE ROBERTS Third District

RON ROBERTS Fourth District

> BILL HORN Fifth District

DATE: December 13, 2016

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TO: Board of Supervisors

SUBJECT: AUTHORIZATION TO PROCURE SERVICES FOR WHOLE PERSON

WELLNESS PILOT (DISTRICTS: ALL)

Overview

Your Board has approved several key actions related to the County's housing and service delivery infrastructure for vulnerable individuals. One such action was the establishment of Project One for All, a commitment to provide intensive wraparound services to all individuals who are homeless with serious mental illness, upon the recommendation of Chairman Ron Roberts and Supervisor Greg Cox on February 2, 2016 (14).

Furthering the Board's goals of providing integrated housing and services, on June 28, 2016 (6) your Board authorized the submission of a proposal for a "Whole Person Care" pilot project through the California Department of Health Care Services, and to enter into any resulting contract with the State. The County has been notified that it will be funded to implement a Whole Person Care pilot project. In alignment with Live Well, San Diego, the local pilot will be known as "Whole Person Wellness". The focus of Whole Person Wellness is to provide comprehensive system navigation for individuals with complex physical and/or behavioral health needs who are homeless or are experiencing unstable living circumstances. This set of circumstances results in high costs to Medi-Cal and other public systems due to frequent Emergency Department visits and lengthy acute hospital stays. The Whole Person Wellness pilot directly aligns with Project One for All and supports the County's *Live Well San Diego* vision of a region that is building better health, living safely, and thriving.

Approval of today's recommendations will authorize procurement of one or more contracts to provide Whole Person Wellness services.

Recommendation(s)

CHIEF ADMINISTRATIVE OFFICER

In accordance with Section 401, Article XXIII of the County Administrative Code, authorize the Director, Department of Purchasing and Contracting, to issue Competitive Solicitation(s) for the Whole Person Wellness pilot project, and upon successful negotiations and determination of a fair and reasonable price, award one or more contracts for a term of one initial

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year, with up to three option years and up to an additional six months if needed; and to amend the contracts to reflect changes in program, funding, or service requirements, subject to the availability of funds and the approval of the Agency Director, Health and Human Services Agency.

Fiscal Impact

Funds for this request are included in the Fiscal Year 2016-18 Operational Plan in the Health and Human Services Agency. If approved, this request will have no fiscal impact in Fiscal Year 2016-17 and will result in costs and revenues of up to \$5,300,000 in Fiscal Year 2017-18. The funding sources are federal funds authorized under California's Medi-Cal 2020 waiver, Unsecuritized Tobacco Settlement Funds, Realignment and HHSA Fund Balance as needed. There will be no change in net General Fund cost and no additional staff years.

Business Impact Statement

N/A

Advisory Board Statement

At its regularly scheduled meeting on November 17, 2016, the Health Services Advisory Board ______. In addition, this item was presented as an informational item to Healthy San Diego at its regular meeting on November 10, 2016.

Background

On February 2, 2016 (14), upon the recommendation of Chairman Roberts and Supervisor Cox, the Board adopted Project One for All – a commitment to provide intensive wraparound services to all individuals who are homeless with serious mental illness. On January 26, 2016 (6), the Board unanimously approved a series of recommendations to immediately expand an array of behavioral health contracts to provide services to this population. Implementation of Project One for All relies on a coordinated approach braiding treatment and housing, and on October 4 (1), the Board approved a series of recommendations to procure and continue contracts to support individuals who have behavioral health issues.

The California Department of Health Care Services received approval from the Center for Medicare and Medicaid Services for "Medi-Cal 2020" - a broad waiver allowing counties to implement innovative approaches to serving individuals receiving Medi-Cal. One component of the approved waiver is the establishment of Whole Person Care pilot projects. The focus of these pilot projects are for counties to create innovative approaches to the provision of services to individuals who are experiencing complicated and extensive behavioral and physical health challenges combined with unstable living situations. This set of circumstances results in high costs to Medi-Cal and other public systems due to frequent Emergency Department visits, lengthy acute hospital stays, and jail bookings. On June 28, 2016 (6), your Board authorized submission of a Whole Person Care pilot project application, and to negotiate and execute any resulting contract.

Whole Person Care pilots will be funded through an intergovernmental transfer mechanism whereby eligible county funds are used as a match to draw down equal funding from the federal

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government. Payment is contingent upon achievement of approved deliverables. Approved projects may begin drawing down funding to support planning in the current calendar year, followed by the project implementation period of January 1, 2017-December 31, 2020.

In alignment with Live Well, San Diego, the pilot project is termed "Whole Person Wellness". The proposal was submitted to the Department of Health Care Services on July 1, 2016. On October 24, the County was notified that the pilot project was approved for funding.

The Whole Person Wellness pilot directly aligns with Project One for All. The population to be served is individuals who are homeless or at-risk of homelessness, and are experiencing serious mental illness, substance use disorders and/or chronic physical health issues. Pilot participants will be identified through data from the Medi-Cal Managed Care Plans demonstrating high cost and utilization. This information will be matched with the region's Homeless Management Information System to further identify those individuals who are unstably housed, as well as Behavioral Health Services to identify those who have had frequent contacts or admissions with PERT, the San Diego Psychiatric Hospital, and other Behavioral Health acute care services. Approximately 1,000 individuals will be served through Whole Person Wellness over the term of the project.

Services will be delivered through 12 teams located throughout the entire region. Each team will be comprised of a Social Worker paired with a Peer Support Specialist. The teams will conduct intensive outreach, engagement, and assistance to pilot participants to help them access the services and housing that they need over a period of two years. Funding will also support tenancy supports to assist the individual in obtaining and maintaining stable housing. In addition, funds will be used to support the development of an enhanced module within the ConnectWellSD system to link information and support improved care coordination.

In addition to partnering across the County's Health and Human Services Agency along with the Public Safety Group, the Whole Person Wellness project involves multiple community partners, including all Medi-Cal Managed Care Plans, 211, San Diego Health Connect, Legal Aid Society, Alliance Healthcare Foundation, the Hospital Association of San Diego and Imperial Counties, and the San Diego Housing Commission.

Linkage to the County of San Diego Strategic Plan

Today's proposed actions support the Healthy Families and Safe Communities initiatives in the County of San Diego's 2016-2021 Strategic Plan, as well as the County's *Live Well San Diego* vision, by ensuring that vulnerable populations who incur high costs to public systems due to unmet needs have assistance and support to access services to most appropriately meet their needs and reduce public sector costs.

Respectfully submitted,

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USE "INSERT PICTURE" FUNCTION TO INSERT SIGNATURE

HELEN N. ROBBINS-MEYER
Chief Administrative Officer

 $\begin{array}{l} ATTACHMENT(S) \\ N/A \end{array}$

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WELLNESS PILOT (DISTRICTS: ALL) AGENDA ITEM INFORMATION SHEET **REQUIRES FOUR VOTES:** [] Yes [X]No WRITTEN DISCLOSURE PER COUNTY CHARTER SECTION 1000.1 REQUIRED Yes [X] []No PREVIOUS RELEVANT BOARD ACTIONS: January 26, 2016 (6) Mid-Year Enhancements to Behavioral Health Services contracts February 2, 2016 (14) Board direction to establish Project One for All June 28, 2016 (6) Authorization to submit a Whole Person Care pilot proposal October 4, 2016 (1) Procurement actions for Behavioral Health Services contracts **BOARD POLICIES APPLICABLE:** A-87 – Competitive Procurement **BOARD POLICY STATEMENTS:** In accordance with Board Policy A-87, authority is requested to competitively procure services for the Whole Person Wellness pilot project. **MANDATORY COMPLIANCE:** N/A ORACLE AWARD NUMBER(S) AND CONTRACT AND/OR REQUISITION **NUMBER(S):** N/A **ORIGINATING DEPARTMENT:** Health and Human Services Agency OTHER CONCURRENCES(S): Public Safety Group **CONTACT PERSON(S):**

AUTHORIZATION TO PROCURE SERVICES FOR WHOLE PERSON

SUBJECT:

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