

Authorize Revenue Agreements with Medi-Cal Managed Care Plans



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Presentation to Health Services Advisory Board

Heather Summers & Nora Bota

[SANDIEGOCOUNTY.GOV/HHSA](https://www.sandiegocounty.gov/hhsa)



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Organizing for Population Health & Needs Assessment

New Population Health Management Requirements from the State

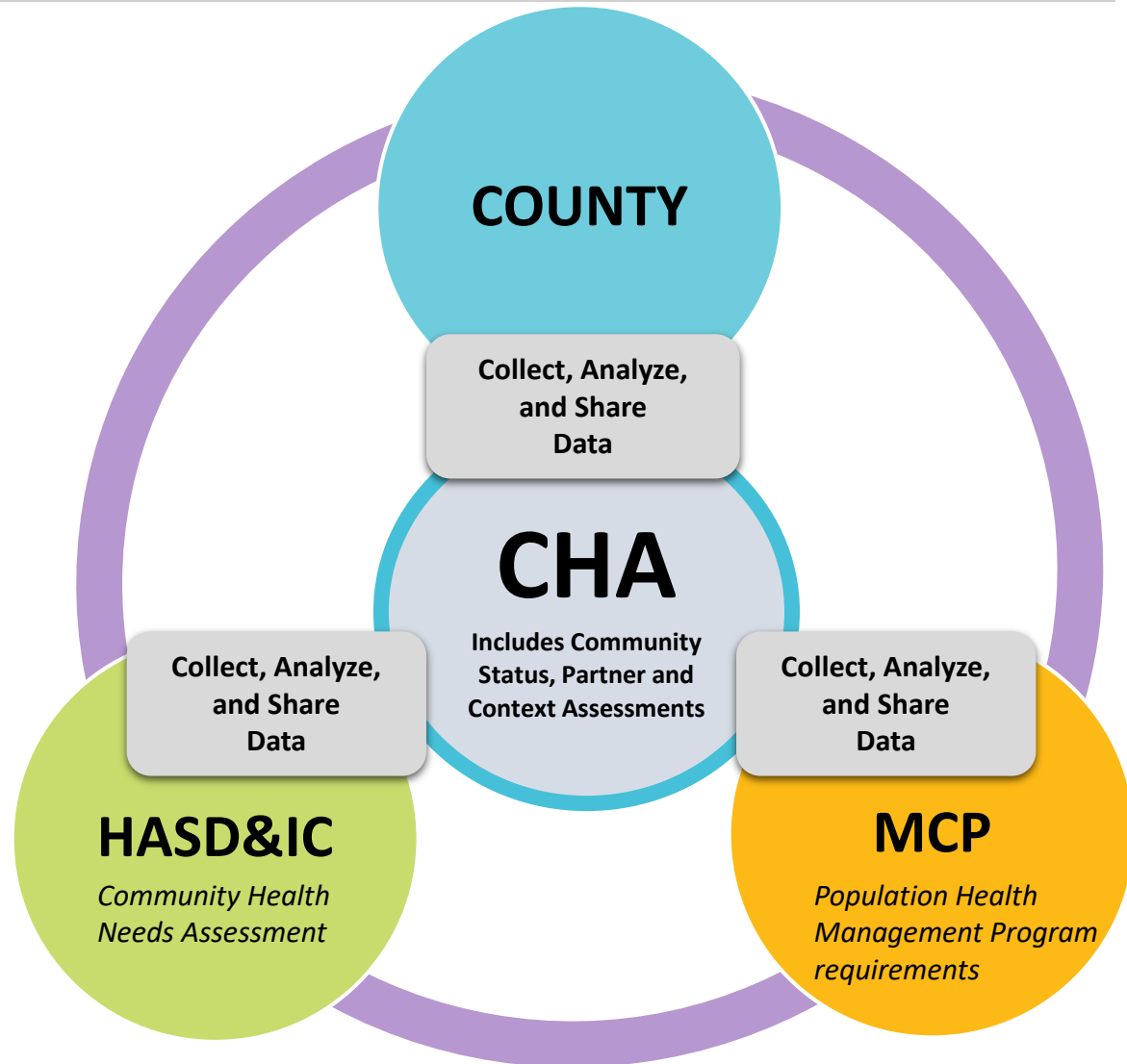


- Managed Care Plans fulfill their Population Needs Assessment requirement by participating in the Community Health Assessment and Community Health Improvement Plan conducted by Local Health Jurisdiction.
- Align community planning timelines with the State by 2028.

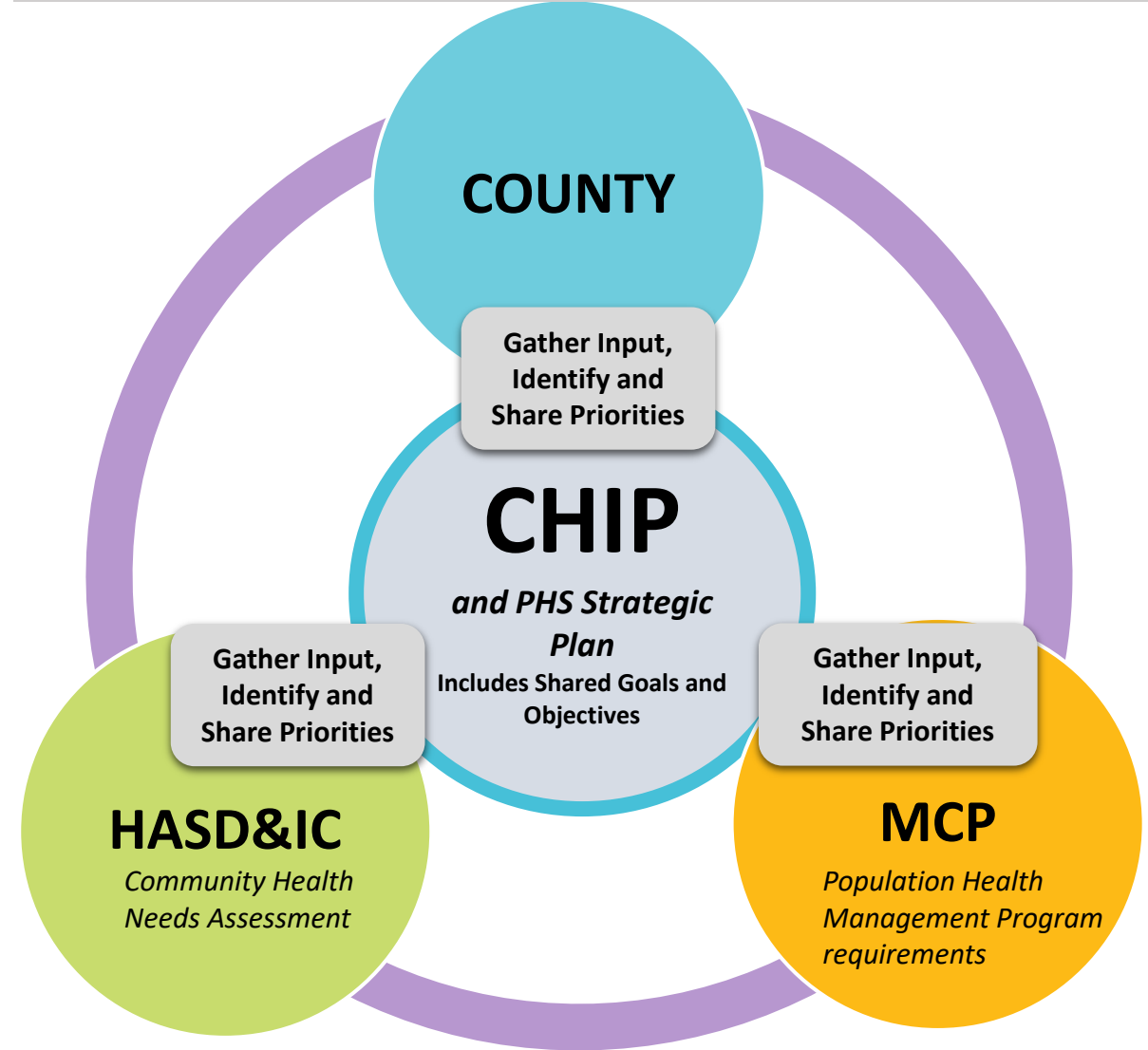


Model for Collaboration

COMMUNITY HEALTH ASSESSMENT



COMMUNITY HEALTH IMPROVEMENT PLAN





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Medi-Cal Transformation

Enhanced Care Management & Community Supports



Medi-Cal Transformation Initiatives



[Behavioral Health Initiative](#)



[Justice-Involved Initiative](#)



[Community Supports](#)



[Population Health Management](#)



[Dental Initiative](#)



[Providing Access and Transforming Health \(PATH\)](#)



[Enhanced Care Management](#)



[Statewide Managed Long-Term Care](#)



[Incentive Payment Program](#)



[Integrated Care for Dual Eligible Members](#)



[Supporting Health and Opportunity for Children and Families](#)

Enhanced Care Management (ECM) and Community Supports (CS)



ECM

- ECM is person-centered care management provided primarily through in-person engagement where members live, seek care, and choose to access services.
- ECM is for the most vulnerable Medi-Cal members.

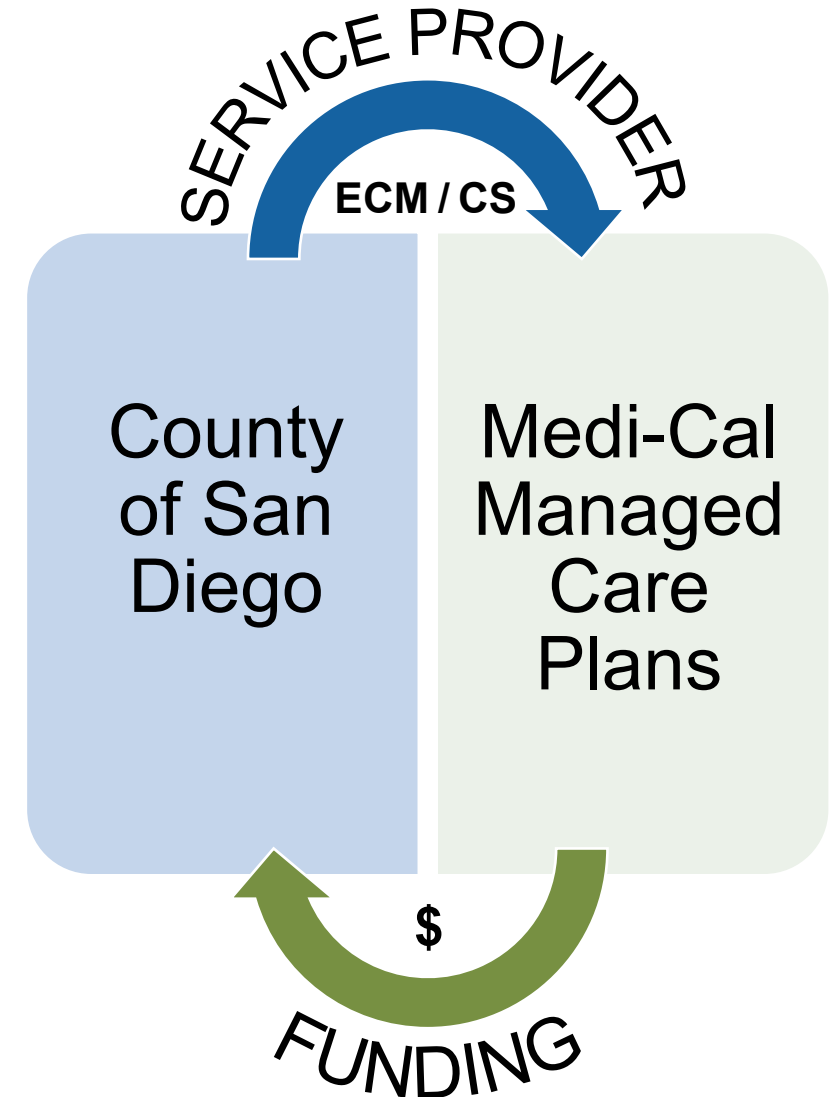
CS

- CS are new services offered to eligible Medi-Cal members as cost effective alternatives to traditional medical services or settings.
- There are fourteen (14) CS services designed to address social drivers of health.

ECM & CS Readiness and Infrastructure



- The County aims to expand ECM and CS capacity in the community and increase local utilization of ECM and CS services by contracting with local Medi-Cal Managed Care Plans.
- An assessment is underway evaluating the County's readiness and infrastructure to provide ECM and/or CS.
- Final recommendations are anticipated to be received by January 2025.





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Reimbursement Opportunities

Reimbursement Opportunities



- Through a financial assessment, the County is in the process of assessing the feasibility of billing third-party payers for services the County provides.
- This assessment includes evaluating an array of HHSA services to determine:

- Reimbursable services
- Infrastructure needed
- Anticipated collectable revenue



- Final recommendations are anticipated to be received by May 2025.



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Children and Youth Behavioral Health Initiative

Children and Youth Behavioral Health Initiative (CYBHI)



- DHCS is awarding funds as part of the CYBHI Evidence-Based Practices and Community-Defined Evidence Practices Grant Program.
- The County was awarded \$1.5 million to support the Healthy Families America program to expand access to early childhood services focused prevention, early intervention, and resiliency for children and youth.

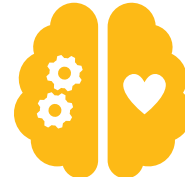


Children and Youth Behavioral Health Initiative (CYBHI)



The funding will be used locally to:

- Increase access to home visiting and consultation services
- Improve coordination of services for pregnant and parenting people
- Provide parenting trainings on proven, effective skills and strategies
- Reduce emotional and behavioral challenges and increase early identification of developmental concerns
- Ensure equitable access to services for parents, caregivers, and children





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Funding Opportunities

Future Funding Opportunities



- Through the Medi-Cal Transformation Initiative, PATH CITED funding supports the transition, expansion and development of ECM and CS capacity and infrastructure.
- PATH CITED Round 4 application will open January 2025.





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Board Recommendations

Board Recommendations



1. Authorize revenue agreement(s) with Medi-Cal Managed Care Plans serving San Diego County to support the Population Needs Assessment.
2. Authorize a single source contract with the Hospital Association of San Diego & Imperial Counties to assist with community engagement to support the local comprehensive Population Needs Assessment.
3. Authorize revenue agreement(s) with Medi-Cal Managed Care Plans serving San Diego County to allow the County to provide and bill for Enhanced Care Management and Community Support services.

Board Recommendations Cont.



4. Authorize revenue agreements with private, commercial and public health agencies for reimbursement of health and social services rendered by the County.
5. Authorize DCAO, Health and Human Services Agency, or designee to execute and take any action necessary required by DHCS for the acceptance of the Children and Youth Behavioral Health Initiative, Healthy Families America grant agreement and funding.
6. Authorize applying for future funding opportunities to support Medi-Cal Transformation.



Questions?

Heather Summers, EdD, MSW

Deputy Director

Medical Care Services

Heather.Summers@sdcounty.ca.gov

Nora Bota, MPH

Performance Improvement Manager

Public Health Services

Nora.Bota@sdcounty.ca.gov

THANK YOU

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The Public Health Services department, County of San Diego Health and Human Services Agency, has maintained national public health accreditation, since May 17, 2016, and re-accredited by the Public Health Accreditation Board on August 21, 2023.